



9M14 Marketing Sales

Dear Investors,

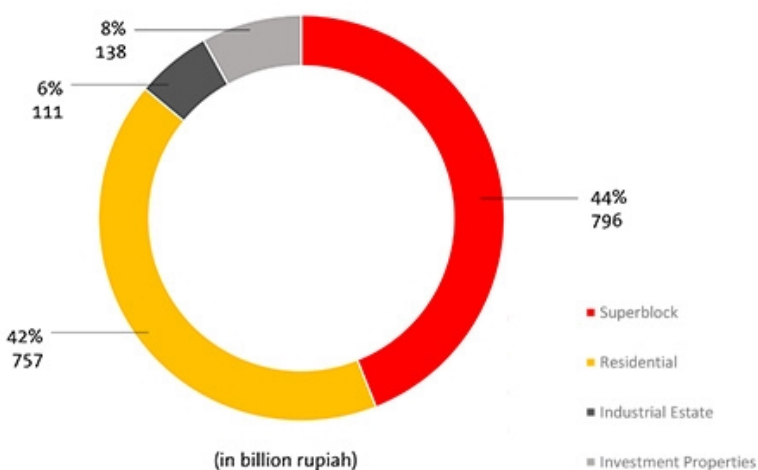
PT Intiland Development Tbk hereby announces that the marketing sales in the third quarter 2014 were IDR621 billion. In total, the marketing sales for the nine month period ended September 2014 has reached IDR1.8 trillion, or 64% of the total IDR2.8 trillion full year target. The biggest contribution of marketing sales in the third quarter came from Regatta and South Quarter projects which in total booked around 62% of the amount.

Out of the IDR1.8 trillion marketing sales for the nine month period 2014, development income generating IDR1.66 trillion (92%) and the rest, IDR138 billion (8%) came from recurring income.

In terms of product segments, the superblock projects still became the major contributor by generating IDR796 billion (44%), followed by the residential development IDR757 billion (42%), industrial estate IDR111 billion (6%) and investment properties IDR138 billion (8%).

Regards,
Archied Noto Pradono
Director

Marketing Sales Contribution by Segment



ABOUT INTILAND

Intiland is a leading Indonesian property developer with almost 40 years of heritage. Listed on the Indonesian Stock Exchange since 1991, Intiland is known to be a trend-setter and innovator in the Indonesian property industry.

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